



Company Profile

ownCloud GmbH



ownCloud – #1 Open Source File Sharing in the world

—— Based on the popular ownCloud open source file sync and share community project that was started in January 2010, ownCloud has seen rapid growth with 1,000+ developers, 12M+ downloads of ownCloud server, desktop and mobile software and 25M end users across 193 countries and all seven continents. According to Gartner ownCloud is the largest open source File Sharing platform in the world with more than 200,000 installations across the globe.

ownCloud GmbH was founded in 2011 to give IT greater control over corporate data — combining frictionless user access with openness, extensibility and on premises servers and storage. ownCloud leadership includes executives with strong enterprise software and open source expertise. ownCloud currently employs 55 people with company headquarters in Nuremberg, Germany.

Mission & Strategy

Organizations that must share sensitive data internally and externally rely on the on-premises enterprise File Access platform from ownCloud. Only ownCloud delivers the visibility, control and integration into complex, secure and compliant environments that IT needs while providing users frictionless access to all of their files from any device. This is made possible through ownCloud's open, modular architecture, extreme extensibility and unique federated cloud sharing capabilities. ownCloud sells directly to the enterprise, through a network of select service providers as well as through global partners. Current strategic partnerships include IBM, Dell, HP, Red Hat, SUSE, Scalify and DDN.

Key Business

ownCloud offers subscriptions for ownCloud Server and Enterprise Edition, which includes the software, support and tools necessary to ensure that enterprises are successful in securing sensitive data, while enabling user access from any device. ownCloud provides the security, flexibility and integration IT needs to leave files where they are, and safely provide access.

ownCloud offers branding and consulting services in addition to subscriptions.

Financial Overview

ownCloud boasts 450+ global customers in Healthcare, Financial Services/Insurance, Technology, Automotive, Government, Education and beyond. ownCloud saw 60+% year-on-year growth in 2017.

ownCloud currently maintains an 90% renewal rate of enterprise subscription customers. Customers include Deutsche Bahn, Swiss Life, Konica Minolta, Wind River, CERN, Max-Planck-Gesellschaft, Universitätsklinik Frankfurt, Banco de Portugal, ZF Friedrichshafen, well as multiple Fortune 500 companies. A partial list of customers may be found at owncloud.com/customers.

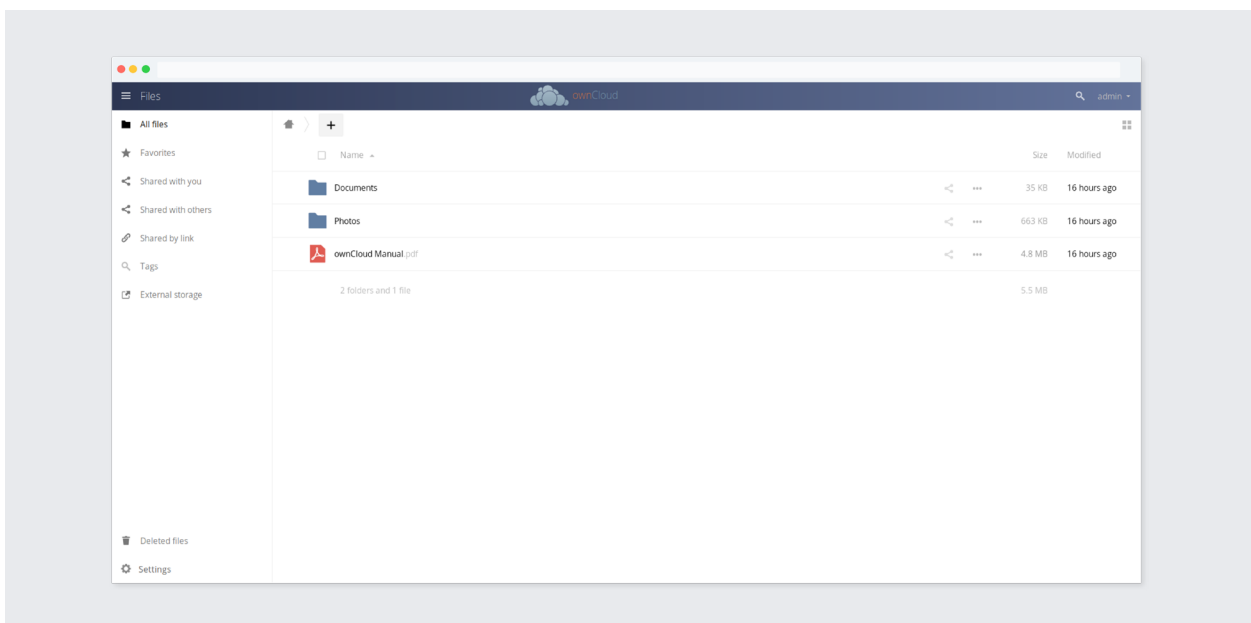
ownCloud Enterprise Subscription – Overview

The Enterprise Subscription contains the Enterprise Edition software under a commercial licence and professional enterprise support. The Enterprise Edition software comes with enterprise only features to increase productivity and control as well as full branding capabilities. The ownCloud Commercial License allows you to modify and add code while keeping your own intellectual property secret.

The ownCloud Enterprise Subscription gives you the confidence that your ownCloud deployment is backed by the technical expertise of the team behind the product and with the advanced features you need for your organization.

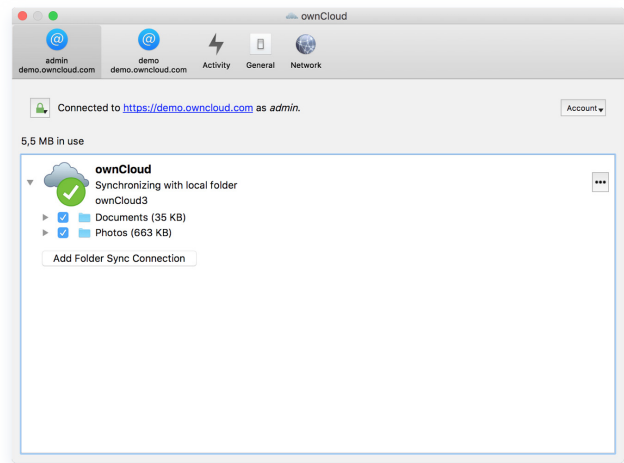
With the ownCloud Enterprise Subscription you get:

- Full product support with multi-year security and stability fixes
- Technical expertise for your solution design
- Help to scale your ownCloud installation to large amounts of storage and large numbers of users (largest installation has over 13 Mio. users)
- Security and hardening consulting for your ownCloud setup
- Influence on the roadmap of the open source project
- Access to consulting for the implementation of individual requirements/apps
- Basic support for the branding of your ownCloud
- Optional online office capabilities which can handle a wide range of industry-standard file formats
- Optional: Secure email delivery without size limitation by automatically replacing attachments with links to files or folders in ownCloud with the ownCloud Microsoft Outlook Plugin
- Optional integration into your existing Single Sign-On environment
- The optional end-to-end encryption plugin for ownCloud to further increase the security standard for data exchange and file sharing



ownCloud Desktop Client

ownCloud Desktop Client enables you to connect folders on your desktop to your corporate ownCloud Server. With it you can create folders, organize your local ownCloud directory, and keep the contents of your local directory synced with your ownCloud server. Anything shared with you will also appear in your home directory on your desktop, and changes will be automatically updated. With the ownCloud Client, the latest changes are always at your fingertips. The desktop client is available for Windows, MacOS, Linux and can be customized to fit your corporate identity.



ownCloud Mobile Apps

Accessing your files on your ownCloud server via the Web interface is easy and convenient, as you can use any Web browser on any operating system without installing special client software. However, the ownCloud mobile apps for iOS and Android offer some advantages over the Web interface:

- A simplified interface that fits nicely on your mobile Device
- Automatic synchronization of your files
- Share files with other ownCloud users
- Easily upload files from your device to ownCloud
- Optional PIN/TouchID for stronger security



These Apps can also be branded to fit cooperate identity.



ownCloud Marketplace

ownCloud Marketplace is our community and partner platform to distribute ownCloud extensions (“Apps”). It offers a variety of products, which enhance your ownCloud instance with additional features. Driven by the community, many of them are free but certified partners also offer their own products. Have a look and learn how you can extend your cloud sharing possibilities.

Professional Services

With the ownCloud Enterprise Subscription you get access to the ownCloud Professional Services team. We work closely with our clients on every project and offer technical expertise as well as strategic advices. Together with you we analyse your current situation and identify your challenges and goals and bring in our experience from over 600 Enterprise customers to help you implement a comprehensive, cost-effective and compliance-aware solution. This support will enable you to increase productivity while delivering the highest security and privacy protection possible.

Supported capabilities	
File Sync and Share	✓
Mobile Clients (iOS/Android)	✓
Desktop Clients (Windows/MacOS/Linux)	✓
Branding	✓
Enterprise Features	✓
Auditing	✓
Windows Network Drive Integration	✓
Calendar & Contacts	Optional
Collaborative Editing	Optional
Elastic Search	Optional
End-2-End Encryption	Optional
Outlook Plugin	Optional
oneDrive Integration	Optional

Support	
Support SLAs	2h reaction time
Email Support	Up to 24/7
Phone Support	Up to 24/7
Portal Support	✓
Migration Support	✓
Custom Apps	Optional
Remote Installation Support	✓
Branding Support	Optional
Cluster/HA Support	✓
Training	Optional
Professional Services	Optional

For more information, visit:

<https://owncloud.com>

To join the conversation, please visit <https://owncloud.com/newsroom> or follow us on Twitter [@ownCloud](https://twitter.com/ownCloud).

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