

Jefferson National

Financial services company trades Dropbox for secure, universal file sharing

Jefferson National Financial prides itself on innovative solutions for tax-advantaged investing, award-winning annuity products and exceptional client experiences. That means collaboration is a high priority for JeffNat. For a growing financial services company, collaboration translates to sharing large files inside and outside of the business.

Due to email limitations Doug Burns, Network/Security Administrator was constantly being asked to temporarily ease security restrictions and open the network to share files via Dropbox. Not only was this a security concern, but it was an administrative burden for both himself and the employees trying to work quickly.

Doug had a dilemma. He could keep opening 24-hour windows where files could be shared using Dropbox, or he could find a sustainable, secure solution.

“With ownCloud I don’t have to blindly trust a nebulous entity. I control how files are shared and ownCloud helps me every step of the way.”

Doug Burns, Network/Security Administrator Jefferson National

Determined to meet user demands without sacrificing control JeffNat turned to ownCloud.

Large file capacity

Whether new hire paperwork from Human Resources or image-heavy campaign materials for marketing, collaboration inside and outside of JeffNat requires sharing large files. ownCloud provides a cost effective platform for sharing those files without taxing an already stretched email system.

Assured security

Before selecting ownCloud, Doug carefully considered the most popular file-sharing cloud services. He quickly discovered that

by opening ports to the business versions of these products, he could no longer block the “free” (and less secure) versions from entering his network. Seeking a solution that limited potential security threats, Doug found ownCloud. ownCloud’s on-premises file sharing gives him the control he needs without sacrificing ease-of-use.

Low administrative burden

Jefferson National needed a self-service platform that would empower users while eliminating the security gap Dropbox was creating. ownCloud’s integration with Active Directory meant users from marketing, HR and accounting didn’t have to learn new login credentials and Doug didn’t have to manually open and close file sharing; eliminating many administrative headaches.

“ownCloud took complete ownership of our success before AND after the sale. It’s a refreshing change from what technology vendors usually provide.”

Doug Burns, Network/Security Administrator Jefferson National

About Jefferson National Financial

Jefferson National is a leading innovator of tax-advantaged investing solutions for RIAs, fee-based advisors and the clients they serve. Trusted partner to a network of 3,000 advisors nationwide, Jefferson National has been named the industry “Gold Standard” and is winner of more than 45 industry awards, including the DMA 2010 Financial Services Company of the Year. The Company

is based in Louisville, Ky., with authority in 49 states and the District of Columbia. To reach our advisor support desk, please call 1-866-WHY-FLAT (1-866-949-3528). To learn more, please visit www.jeffnat.com.

About ownCloud

ownCloud is the largest Open Source Filesharing solution in the world with 200.000 installations and more than 25 million users. ownCloud combines consumer-grade usability with enterprise-grade security (GDPR compliant). It enables users to access data no matter where it is stored or which device is used. By giving organizations the visibility and control required to manage sensitive data while offering users the modern collaboration experience they demand, productivity and security are increased at the same time. For more information, visit: <https://owncloud.com>

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